**PRIYANSH DIXIT** 

| EDUCATION  |  |  |              |                 |
|--|--|--|--------------|-----------------|
| Degree/Certificate   |  | Institute  | CPI/%        | Year            |
| M. Tech (Department of Management Sciences)  |  | Indian Institute of Technology, Kanpur           | -            | 2024-26         |
| B. Tech (Petroleum Engineering)  |  | Rajiv Gandhi Institute of Petroleum              | 8.13         | 2019-23         |
|  |  | Technology, Amethi                               |              |                 |
| Higher Secondary Education   |  | Central Academy, Sardarpura, Udaipur             | 93.20 %      | 2019            |
| Secondary Education  |  | Central Academy, Sardarpura, Udaipur             | 10.00        | 2017            |
| KEY PROJECTS   |  |  |              |                 |
| BIG MART SALES PREDICTION   Linear Regression   (Self Project) O LINK  |  |  |              |                 |
| Objective  | To build a predictive model and find out the sales of each product at a particular store.                                    |  |              |                 |
| Approach   | Analyzed a dataset of 8523 cars with 12 features, detailing characteristics of individual products.                          |  |              |                 |
|  | <ul> <li>Conducted comprehensive EDA, including data visualization and bivariate analysis.</li> </ul>                        |  |              |                 |
|  | • Imputed missing values using statistical methods and performed VIF-based feature selection.                                |  |              |                 |
|  | <ul> <li>Treated outliers and engineered features to enhance model performance.</li> </ul>                                   |  |              |                 |
|  | • Implemented Linear Regression, Gradient Boosting Regressor, XGB Regressor, Lasso, and Ridge models for prediction.         |  |              |                 |
| Result Best result shows the Gradient Boosting Regressor with 0.6 Rsquare and RMSE of 1038.2   |  |  |              |                 |
| CREDIT RISK MODELLING   Classification   (Self Project)  |  |  |              |                 |
| Objective  | ve To classify which person is eligible for lending loan. Revising the current credit lending strategy of bank.              |  |              |                 |
| Approach   | • Examined and analyzed a dataset of 51336 customers with 79 features, detailing the CIBIL data of each individual customer. |  |              |                 |
|  | Performed NULL value treatment and Data Visualization.   |  |              |                 |
|  | • For Feature Selection, sed chi-square tests, Variance Inflation Factor (VIF), and ANOVA.                                   |  |              |                 |
|  | <ul> <li>Applied feature engineering techniques: - one-hot encoding and label encoding.</li> </ul>                           |  |              |                 |
|  | - Selected and evaluated various models, including Decision Tree, Random Forest, Logistic Regression, K-Nearest              |  |              |                 |
|  | Neighbors (KNN), Naïve Bayes, and XGBoost.   |  |              |                 |
|  | • Fine-tuned the <b>XGBoost</b> model with hyperparameter tuning to improve its performance.                                 |  |              |                 |
| Result   | Got the best accuracy of 0.7843 using XG boost model   |  |              |                 |
| MALL CUSTOMERS CLUSTERING ANALYSIS   Clustering   K-means   (Self Project)   |  |  |              |                 |
| <b>Objective</b> The objective of the unsupervised data-set is to make clusters of customers of a mall with 5 attributes                 |  |  |              |                 |
| Approach   | • Examined the data set for null & duplicates.   |  |              |                 |
|  | Performed descriptive statistics, visualization using pair-plot, data analysis.  |  |              |                 |
|  | • Checked for class imbalance.   |  |              |                 |
|  | • Clustering analysis using K means Clustering, Seaborn, Matplotlib  |  |              |                 |
| Docult   | • ELBOW Method used to find the optimum cluster number.  |  |              |                 |
| COUDSEWODK AND SKILLS  |  |  |              |                 |
| Relevant     Probability & Statistics   Statistical Modelling for Business Analytics   Introduction to Computing   Operations Descendent |  |  |              |                 |
| Courses  | for Management   | ig for business Analytics   introduction to comp | uting   Oper | ations Research |
| Online   | Python for Machine Learning and Data Science Masterclass -Udemy   The Complete SOL Bootcamp – Udemy                          |  |              |                 |
| Courses  | Tytion for Machine Learning and Data Science Masterclass -Odemy   The Complete SQL Bootcamp - Odemy                          |  |              |                 |
| Skills   | Python   ML Libraries: NumPy, Pandas, Matplotlib, Scikit-learn   EXCEL   SQL   |  |              |                 |
| Soft Skills  | Team Management   Leadership   Decision Making   Communication Skills   Adaptability   Teamwork                              |  |              |                 |
| ACHIEVEMENTS & POR   |  |  |              |                 |
| • Secured AIR 17 in GATE 2024 conducted by IISC Bangalore in PETROLEUM ENGINEERING with a GATE SCORE of 817                              |  |  |              |                 |
| • Working as a <b>Junior Placement Coordinator</b> with a 4 - Member team for internship and placement drive of Department of Management |  |  |              |                 |
| Sciences at IIT Kanpur.  |  |  |              |                 |
| • Received a scholarship for exceptional academic performance in B.Tech. at RGIPT. Amethi.   |  |  |              |                 |

• Among TOP 1 PERCENTILE in JEE ADVANCED 2019 with an ALL-INDIA RANK of 14414 and EWS rank of 1555.

• Headed the Organizing Committee for Team Calling during RGIPT's annual sports fest, "Energia".