

Ajay Mohan

▪ ajmohan20@iitk.ac.in ▪ +91-8556827724 ▪ www.linkedin.com/in/ajaymohan28/



EDUCATION			
Degree/Qualification	Institution	CGPA/Percentage	Year
MBA (Expected April 2022)	Indian Institute of Technology, Kanpur	N/A	2020 - Present
B.E (Electronics and Communication)	Thapar Institute of Engineering and Technology, Patiala	7.7	2014 - 2018
HSC (12 th)	DAV Centenary Public School, Nabha (CBSE)	91.80%	2014
SSC (10 th)	Malwa Public School, Nabha (PSEB)	85.31%	2012

WORK EXPERIENCE	
Deloitte USI Analyst	Hyderabad August 2018 – June 2020 • 22 months
<ul style="list-style-type: none">▪ In the first project, worked in Healthcare domain for Health Insurance sector▪ Worked under Claims tower as a Quality Assurance Engineer and worked in manual testing team▪ Handled migration projects of client from one system to client's system▪ Took up individual PORs and also managed freshers onboarding and training sessions▪ In the second project, worked in the e-Commerce domain▪ Web development project, for all the services offered by client on their products▪ Worked as a manual tester as well as pitched in for automation testing	

POSITION OF RESPONSIBILITY	
IIT Kanpur	<ul style="list-style-type: none">▪ Placement Coordinator for MBA Program 2020-22

CERTIFICATIONS	
<ul style="list-style-type: none">▪ MIS & Data Analyst Training (Adv. Excel, VBA) from SLA Consultants, New Delhi▪ Google Analytics for Beginners from Google Analytics Academy▪ Google Ads Search Certification	

ACADEMIC PROJECTS	
IIT Kanpur	<ul style="list-style-type: none">▪ Analysis of the Factors Affecting the Temperature of a particular place using multiple linear regression
BitQit Pvt. Ltd.	<ul style="list-style-type: none">▪ Completed 6 months internship in Sales and Marketing for an B2B SAAS product▪ Worked for generating leads, contacting and following up with them▪ Worked on various CRM software such as HubSpot to keep track of the sales cycle

ACHIEVEMENTS	
Thapar Institute of Engineering and Technology, Patiala	<ul style="list-style-type: none">▪ Secured 1st position Inter-Technical University cricket tournament, and Sports fests of Thapar and IIT Mandi▪ Secured 1st position in Thaparlympics, the inter-branch tournament of Thapar University playing cricket for Invincibles
Malwa Public School	<ul style="list-style-type: none">▪ Secured 1st position at State level in U-14 playing cricket for Patiala district▪ Awarded Student of Year of the year 2011-12 for consistent performance in education, sports and various events in school

OTHER INTERESTS AND HOBBIES	
<ul style="list-style-type: none">▪ Cricket ▪ Football	