

Anushri Singh

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EDUCATION			
Degree/Qualification	Institution	Percentage	Year
MBA (Expected April 2021)	Indian Institute of Technology, Kanpur	N/A	2019 – Present
B.Tech. Chemical Tech – Oil Tech	Harcourt Butler Technological Institute	72.70	2012-2016
HSC (12 th)	Sughar Singh Academy	81.60	2011
SSC (10 th)	St. Mary's Convent High School, Kanpur	93.42	2009

WORK EXPERIENCE	
STRATBEANS CONSULTING PVT. LTD. Sr. Manager – Business Analysis & Client Management	Bengaluru, Mumbai & Gurugram Sep 2016 – Nov 2018 • 26 months
<ul style="list-style-type: none">▪ Account & Project Management - handled 32 LMS & E-Learning Projects at PAN India Level▪ Internal & external stakeholder management; Vendor Management; Strategized & implemented the organization's expansion in Mumbai & Bengaluru▪ Managed end to end O2C (Order to Cash) process post receipt of order▪ Improved Reporting Process using Google Analytics & created reports for the flagship LMS reporting package▪ Responsible for gathering Clients' Business Requirements, Requirement Analysis, & Project Documentation	

POSITION OF RESPONSIBILITY	
Intern – Research Analyst Sri Aurobindo Society (NGO)	<ul style="list-style-type: none">▪ Volunteered at Sri Aurobindo Society, Delhi - researched on the competitive landscape of Education & Scholarship sector & start-up ecosystem in India & abroad▪ Strategized & curated website content related to the scholarship platform
IIT, Kanpur	<ul style="list-style-type: none">▪ Secretary (Events) at Entrepreneurship Cell – IIT, Kanpur
National Tech. Workshops	<ul style="list-style-type: none">▪ Coordinated various national technical workshops for the department in HBTI Kanpur
Coordinator – Odyssey	<ul style="list-style-type: none">▪ Core team member and fest coordinator for Odyssey 2014 – HBTI's flagship annual fest

CERTIFICATION
RPA Business Analyst – UiPath

ACADEMIC PROJECT	
ITC Ltd., Bengaluru	Summer Industrial Project Internship at ITC LSTC (R&D Division), June-July, 2015

ACHIEVEMENTS	
IIT Kanpur	<ul style="list-style-type: none">▪ 1st Position in Decrypt, ESummit-IIT Kanpur for Case Study on Big Data
MANTHAN	<ul style="list-style-type: none">▪ Awarded Certificate of Appreciation in MANTHAN- a national youth initiative. The finale was graced by Hon'ble Prime Minister-Mr. Narendra Modi
HBTI Kanpur	<ul style="list-style-type: none">▪ 1st Position in Poster Presentation▪ 1st Position in JAM (Extempore) & Group Discussion - Literary Council▪ 1st Position in Techforum in Confluence: Tech-fest of Oil & Paint Tech. Dept.
Kanpur Talent Search Examination	<ul style="list-style-type: none">▪ Secured 3rd rank all over Kanpur in KTSE, 2004
Bournvita Quiz Contest	<ul style="list-style-type: none">▪ Secured 2nd Position in All Asia Bournvita Quiz Contest Intra-School Quiz, 2001
Talent Search Institute	<ul style="list-style-type: none">▪ Talent Search Institute's Prestigious General Knowledge Competition 2001- Rank: 84 & Silver medal awarded

OTHER INTERESTS AND HOBBIES
▪ Learning new languages ▪ Reading ▪ Creative Writing ▪ Travelling ▪ Playing the Piano